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Square 9 Promotes Michael Frattini to Senior Vice President Operations

Frattini to assume executive oversight of both Technical Sales and Professional Services operations

NEW HAVEN, CONN., May 16, 2017 – Square 9® Softworks announced today the promotion of Michael Frattini to the role of Senior Vice President Operations. Frattini, who has worked at Square 9 for more than seven years, previously held the position of Vice President of Channel Sales and was responsible for overseeing key manufacturer and distributor relationships. Prior to joining Square 9 in 2010, Frattini had spent more than eight years with Westbrook Technologies in a series of roles with steadily progressive responsibilities.

In his new position, Frattini will assume executive oversight of both Technical Sales and Professional Services operations in an organizational restructuring that was announced in May 2017. The restructuring was designed to bring greater cohesion between the sale and delivery processes of project based deliverables within the Reseller channel. Frattini's mandate will be to drive an enhanced customer service experience from pre-sales design through post-sales support with a new end-to-end solutions delivery model.

"Michael is the ideal candidate for this role," stated Stephen Young, President and CEO of Square 9 Softworks. "With our Professional Services sales growing more than 40% each of the last two years, it was critical to have an experienced professional like Michael overseeing its operations. Michael's intimate understanding of both our industry and our Reseller channel uniquely positions him for tremendous success."

About Square 9 Softworks

As a trendsetting software development firm, Square 9 is a creative force in the next generation of both on premise and cloud-enabled Content Management solutions. Intensely customer-focused and highly responsive, Square 9 delivers effective, value-driven solutions and has achieved a reputation for excellence in meeting the rapidly evolving needs of its customers. In addition to GlobalSearch[®], the award-winning Content Management solution platform, Square 9 has been widely recognized for its diverse portfolio of products including solutions for Document Capture Automation, Business Process Automation and Web Forms Management. Square 9 Softworks distributes its solutions internationally through a network of highly skilled Channel Resellers from its corporate office in New Haven, Connecticut. <u>www.square-9.com.</u>

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